

A portrait of Robyn Frank, a woman with long brown hair, smiling slightly. She is wearing a green top. The background is a blurred green foliage.

## The power of networking with Robyn Frank

### Presentations and Workshops

Essence of Life Coaching  
ABN: 51 799 855 479  
[eolifecoaching.com.au](http://eolifecoaching.com.au)  
Contact: 0412 737 309  
[contact@eolifecoaching.com.au](mailto:contact@eolifecoaching.com.au)

#### **The power of networking**

Members of your business or networking group will be empowered by Robyn Frank's networking presentations. Networking is about connecting with people and building positive relationships. Discover how to create business opportunities by connecting with key individuals and groups. Learn effective communication techniques which enhance business relationships.

#### **The power of networking short presentation (30 mins)**

Understand the power of six degrees and networking hubs.  
Identify a key person in your network to connect with to create opportunities for growth.  
Learn how to nurture business relationships with effective communication techniques.

#### **The power of networking standard presentation (1 hour)**

Understand the power of six degrees and networking hubs.  
Create a networking map for your business and identify network hubs in your network.  
Identify a key person to contact to create opportunities for growth.  
Learn how to nurture business relationships with effective communication techniques.

#### **The power of networking workshop (90 mins)**

Understand the power of six degrees and networking hubs.  
Create a networking map for your business and identify network hubs in your network.  
Identify a key person in your network to connect with to create opportunities for growth.  
Learn how to nurture business relationships with effective communication techniques.  
Create a Networking Action Plan for your business.

**Facilitator:** Robyn Frank is a professional life coach with additional qualifications in aromatherapy and massage. Robyn has facilitated networking and business coaching workshops for the International Aromatherapy and Aromatic Medicine Association (IAAMA) and Massage and Myotherapy Australia. As Training and Development Co-ordinator for the Victorian branch of IAAMA (2011-2015) she was instrumental in creating networking opportunities with health industry leaders and health organisations. Robyn has also coached wellness practitioners to assist them in their business.